

Sheet1

Monthly Revenue

|                      | #          |                                 | Average per month |
|----------------------|------------|---------------------------------|-------------------|
| Manifest events      |            |                                 |                   |
| Bar                  |            | \$1000-\$3500                   | \$2,000.00        |
| Door                 | 100-300    | \$1500-\$4500                   | \$3,000.00        |
| Raffle/Retail        |            | \$50-\$500                      | \$275.00          |
| Manifest Classes     |            |                                 |                   |
| 3hr/day              | 60hr/month | \$15/hr                         | \$900.00          |
| Rental Parties       | Flat Rate  | \$750.00                        | \$750.00          |
| Day Rentals          |            | \$20/hr-\$600/d (slow to start) |                   |
| <b>Total Monthly</b> |            |                                 | <b>\$6,925.00</b> |

| Weeknight events             | #            | Door     | Drinks   | Snack                   | Total per month                         |
|------------------------------|--------------|----------|----------|-------------------------|---|
| Monday                       |              |          |          |                         |   |
| Tuesday                      | 5 X \$5      | \$25.00  | \$60.00  | \$45.00 movies          | \$520.00 (\$2/5 markup aka profit only) |
| Wed -biweekly                | 30-80        |          | \$600.00 | \$150.00 spoken word    | \$1,500.00                              |
| Thurs-biweekly               |              |          | \$60.00  | \$45.00 politic talk    | \$210.00                                |
| Friday-biweekly              | 30-80        |          | \$600.00 | \$150.00 acoustic night | \$1,500.00                              |
| Sat (per month)              |              |          | \$60.00  | \$150.00 rent out       | \$210.00                                |
| Sun (approx per mo)          | 50-150 X \$5 | \$500.00 | \$50.00  | \$50.00 market stroll   | \$600.00                                |
| <b>Total</b>                 |              |          |          |                         | <b>\$4,540.00</b>                       |
| <b>Total Monthly Revenue</b> |              |          |          |                         | <b>\$11,465.00</b>                      |

Monthly Costs

| Weeknight events           | # | Sound | Drinks | Snack         | Total per month       |
|----------------------------|---|-------|--------|---------------|-----------------------|
| Monday                     |   |       |        |               |                       |
| Tuesday                    |   |       |        | \$0.00 movies |                       |
| Wed -biweekly              |   |       | 60     | \$315.00      | \$0.00 spoken word    |
| Thurs-biweekly             |   |       |        | \$0.00        | \$0.00 politic talk   |
| Friday-biweekly            |   |       | 60     | \$315.00      | \$0.00 acoustic night |
| Sat                        |   |       |        | \$0.00        | \$0.00 rent out       |
| Sun                        |   |       |        | \$0.00        | \$0.00 market stroll  |
| TTC                        |   |       | 50     |               |                       |
| Transport                  |   |       |        | \$100.00      |                       |
| <b>Total monthly Costs</b> |   |       |        |               | <b>\$1,410.00</b>     |

Initial Startup Costs

|                            |         |                   |
|----------------------------|---------|-------------------|
| Ploung                     | donated |                   |
| Chairs                     | donated |                   |
| Sound (rent to own)        | frolck  |                   |
| Web Register               |         | \$10.00           |
| Projector                  | donated |                   |
| Tools                      | donated |                   |
| Bins                       | donated |                   |
| Extension Cords            | donated |                   |
| Renovation                 |         | \$1,500.00        |
| <b>Total Initial Costs</b> |         | <b>\$1,510.00</b> |

Party Budget

|              |             |     |
|--------------|-------------|-----|
| liquor       | 800         |     |
| sop          | 75          |     |
| gas          | 100         |     |
| deco         | 300         |     |
| music (djs)  | 300         |     |
| food         | 200         |     |
| Bartenders 2 | 4% of sales | 160 |
| Security     | 100         | 160 |
| <b>Total</b> | <b>2035</b> |     |

|                             |                   |                            |                    |
|-----------------------------|-------------------|----------------------------|--------------------|
| <b>Total Monthly Profit</b> | <b>\$8,020.00</b> | <b>Total Yearly Profit</b> | <b>\$96,240.00</b> |
|-----------------------------|-------------------|----------------------------|--------------------|

| Manifest Membership | #  | (per yr)<br>Amount | Total              |
|---------------------|----|--------------------|--------------------|
|                     | 66 | \$100.00           | \$6,600.00         |
|                     | 66 | \$50.00            | \$3,300.00         |
|                     | 66 | \$30.00            | \$1,980.00         |
| <b>Total</b>        |    |                    | <b>\$11,880.00</b> |

|                             |                     |
|-----------------------------|---------------------|
| <b>Total yearly Revenue</b> | <b>\$108,120.00</b> |
|-----------------------------|---------------------|

Sheet1

)

Page 3

Sheet1